ACADIA CENTER

Financial Statements

December 31, 2014 and 2013



Independent Auditor's Report

To the Board of Directors Acadia Center

Report on the Financial Statements

We have audited the accompanying statements of financial position of Acadia Center (a nonprofit organization) (the "Organization"), as of December 31, 2014 and 2013, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors Acadia Center Page 2

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Acadia Center as of December 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

February 26, 2016

South Portland, Maine

Kungan Kusten Duellette

ACADIA CENTER Statements of Financial Position December 31, 2014 and 2013

	 2014	2013
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 2,356,336	2,258,428
Accounts and grants receivable	36,854	3,890
Prepaid expenses	14,909	10,194
Total current assets	2,408,099	2,272,512
Property and equipment:		
Furniture, equipment and software	50,653	41,486
Less accumulated depreciation	(38,026)	(35,650
Net property and equipment	 12,627	5,836
Other assets:		
Deposits	17,165	5,298
Investments	9,660	7,110
Total other assets	 26,825	12,408
Total assets	\$ 2,447,551	2,290,756
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable and accrued expenses	18,176	9,109
Accrued payroll and related expenses	-	33,287
Total current liabilities	 18,176	42,396
Total liabilities	18,176	42,396
Net assets:		
Unrestricted:		
Undesignated	1,382,448	1,305,024
Net investment in property and equipment	12,627	5,836
Total unrestricted	 1,395,075	1,310,860
Temporarily restricted	1,034,300	937,500
Total net assets	 2,429,375	2,248,360
Total liabilities and net assets	\$ 2,447,551	2,290,756

ACADIA CENTER

Statements of Activities

Years Ended December 31, 2014 and 2013

		2014	2013
Unrestricted support and revenue:	_		
Contributions	\$	25,360	25,889
Foundations and grants		163,618	465,689
Interest income		1,552	2,463
Unrealized gain on investments		1,374	1,446
Other revenue		5,085	4,339
Net assets released from restrictions		1,410,700	1,378,681
Total unrestricted support and revenue		1,607,689	1,878,507
Expenses:			
Program services		1,368,275	1,674,820
Management and general		82,438	52,590
Fundraising and development		72,761	114,757
Total expenses		1,523,474	1,842,167
Change in unrestricted net assets		84,215	36,340
Temporarily restricted net assets:			
Contributions and grants		1,507,500	1,425,750
Net assets released from restrictions		(1,410,700)	(1,378,681)
Change in temporarily restricted net assets		96,800	47,069
Total change in net assets	- 	181,015	83,409
Net assets, beginning of year		2,248,360	2,164,951
Net assets, end of year	\$	2,429,375	2,248,360

ACADIA CENTER Statement of Functional Expenses Year Ended December 31, 2014

			Management	Fundraising	
		Program	and	and	Total
		services	general	development	expenses
Salaries	\$	905,249	36,387	54,826	996,462
Payroll taxes and fringe benefits	Ψ.	178,456	9,211	10,051	197,718
Consultants		107,130	18,527	1,524	127,181
Accounting		9,793	1,990	319	12,102
Other professional fees		973	60	60	1,093
Office supplies		1,722	373	52	2,147
Communications		19,865	1,365	1,266	22,496
Postage		496	146	31	673
Rent		64,711	3,489	2,093	70,293
Printing		3,223	167	101	3,491
Travel		34,927	1,179	882	36,988
Meetings and conferences		9,765	850	152	10,767
Insurance		2,383	3,211	78	5,672
Books and subscriptions		1,209	702	30	1,941
Bank fees		71	773	144	988
Website		-	172	_	172
Technology		4,446	237	142	4,825
Lobbying fees		441	415	-	856
Other taxes		9,261	31	11	9,303
All other		10,241	2,985	873	14,099
Total expenses before depreciation		1,364,362	82,270	72,635	1,519,267
Depreciation		3,913	168	126	4,207
Total expenses	\$	1,368,275	82,438	72,761	1,523,474

ACADIA CENTER Statement of Functional Expenses Year Ended December 31, 2013

		Management Fundraising			
		Program	and	and	Total
		services	general	development	expenses
Salaries	\$	925,722	16,243	88,000	1,029,965
Payroll taxes and fringe benefits	*	205,841	7,263	15,936	229,040
Consultants		306,388	6,585	4,694	317,667
Grants to others		40,000	-	<i>-</i>	40,000
Accounting		10,010	2,069	326	12,405
Other professional fees		1,603	138	138	1,879
Office supplies		3,487	764	177	4,428
Communications		20,884	1,123	1,324	23,331
Postage		494	279	117	890
Rent		63,087	4,779	2,057	69,923
Printing		1,893	19	114	2,026
Travel		25,416	4,057	645	30,118
Meetings and conferences		11,480	2,469	315	14,264
Insurance		2,096	1,137	68	3,301
Books and subscriptions		1,318	708	69	2,095
Bank fees		114	815	124	1,053
Website		498	145	-	643
Technology		3,582	225	117	3,924
Lobbying fees		768	615	-	1,383
Other taxes		32,268	-	-	32,268
All other		14,884	3,029	440	18,353
Total expenses before depreciation		1,671,833	52,462	114,661	1,838,956
Depreciation		2,987	128	96	3,211
Total expenses	\$	1,674,820	52,590	114,757	1,842,167

ACADIA CENTER Statements of Cash Flows Years Ended December 31, 2014 and 2013

		2014	2013
Cash flows from operating activities:			
Change in net assets	\$	181,015	83,409
Adjustments to reconcile change in net assets to net cash	•	,	. ,
provided by operating activities:			
Depreciation		4,207	3,211
Unrealized gains on investments		(1,374)	(1,446)
(Increase) decrease in assets:		(-,-: -,	(-/ · · · · /
Accounts and grants receivable		(32,964)	8,093
Prepaid expenses		(4,715)	(2,242)
Deposits		(11,867)	260
Increase (decrease) in liabilities:		(==,===,	
Accounts payable and accrued expenses		9,067	(5,945)
Accrued payroll and related expenses		(33,287)	27,481
Net cash provided by operating activities		110,082	112,821
Cash flavor from investing activities			
Cash flows from investing activities:		(10,998)	(4,247)
Purchases of property and equipment		(10,336)	324
Proceeds from sale of property and equipment		(1,176)	350,524
Sales (purchases) of investments			
Net cash provided by (used in) investing activities		(12,174)	346,601
Net change in cash		97,908	459,422
Cash, beginning of year		2,258,428	1,799,006
Cash, end of year	\$	2,356,336	2,258,428

ACADIA CENTER Notes to Financial Statements

NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities - Acadia Center (the "Organization") is a nonprofit organization committed to addressing large-scale environmental problems that threaten regional ecosystems, human health or the management of regionally significant natural resources, primarily in a bioregional ecosystem including New England and Eastern Canada. The Organization addresses these problems through policy analysis, collaborative problem solving efforts, and an advocacy program that promotes environmental sustainability.

Basis of Accounting - The Organization prepares its financial statements in accordance with accounting principles generally accepted in the United States of America, which involves the application of accrual accounting; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

Basis of Presentation - The financial statement presentation follows the provisions of FASB ASC 958-605 Revenue Recognition-Contributions and FASB ASC 958-205 Presentation of Financial Statements. Under these provisions, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

- . <u>Unrestricted net assets</u> Net assets that are not subject to donor-imposed stipulations.
- Temporarily restricted net assets Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time. Expenditures of these assets in satisfaction of such restrictions (including the purchase of long-lived assets) are presented as net assets released from restrictions within the statements of activities, thereby reducing temporarily restricted net assets and increasing unrestricted net assets.
- <u>Permanently restricted net assets</u> Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization.

For the years ended December 31, 2014 and 2013, the Organization had no permanently restricted net assets.

Revenue - The Organization's principal funding sources are contributions, gifts, and grants from the general public and private foundations.

Income Taxes - The Organization is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and has been determined not to be a private foundation within the meaning of Section 509(a) of the Code.

The Organization follows the provisions of FASB ASC 740-10 Accounting for Uncertainty in Income Taxes. This guidance clarifies the criteria that an individual tax position must satisfy for some or all of the benefits of that position to be recognized in an entity's financial statements. It also prescribes a recognition threshold of more likely-than-not, and a measurement attribute for all tax positions taken or expected to be taken on a tax return, in order for those tax positions to be recognized in the financial statements. There were no liabilities (or reduction in amounts refundable) for unrecognized tax benefits at December 31, 2014 and 2013, and no interest or penalties were accrued. The Organization is currently open to audit under the statute of limitations by the Internal Revenue Service and state taxing authorities for the years ended December 31, 2011 through 2014.

NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Expense Allocation - The costs of providing program and other activities have been summarized on a functional basis in the statements of activities and in the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services based on direct labor incurred.

Cash and Cash Equivalents - For financial statement purposes, the Organization considers all depository accounts with financial institutions, including certificates of deposit with original maturities of less than 90 days and money market funds, to be cash and cash equivalents.

Accounts and Grants Receivable - Accounts and grants receivable consist of grants awarded but not yet received and other amounts owed to the Organization, that are collectible within one year of year end. Management has deemed all accounts and grants receivable to be fully collectible, therefore no allowance for uncollectible accounts has been recorded.

Property and Equipment - Significant items of equipment with estimated useful lives of more than one year and with a cost of \$500 or more are capitalized at cost if purchased, or fair market value if donated. The Organization depreciates equipment using the straight-line method. Estimated useful lives of the respective assets range from 3-5 years.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses in the reporting period. Actual results could differ from these estimates.

CONCENTRATION OF CREDIT RISK

The Organization maintains its cash balances at various financial institutions in the United States (U.S.) and Canada. As of December 31, 2014 and 2013, deposits in the U.S. were insured by FDIC up to a maximum amount of \$250,000 per institution, and deposits in Canada were insured by CDIC up to a maximum amount of \$100,000 per institution. Additionally, the Organization holds a repurchase agreement with a local bank providing federally-backed collateralization for certain cash balances. At December 31, 2014 and 2013, the Organization's uninsured and uncollateralized cash balances totaled \$464,261 and \$460,841, respectively.

INVESTMENTS

In accordance with FASB ASC 820-10 Fair Value Measurement, the Organization reports its investments at fair value.

Investments at December 31, 2014 and 2013 were composed of the following:

Total investments	\$ 9,660	7,110
Corporate stocks and bonds	\$ 9,660	7,110
	<u>2014</u>	<u>2013</u>

The Organization considers certificates of deposit with original maturities of greater than 90 days to be long-term investments and are shown as such on the statements of financial position. All others are considered to be cash and cash equivalents and are shown as current assets on the statements of financial position.

ASSETS MEASURED AT FAIR VALUE ON A RECURRING BASIS

In accordance with FASB ASC 820-10 Fair Value Measurement and Disclosure, the Organization is required to disclose, for its assets and liabilities measured at fair value on a recurring basis, the sources and types of information, known as inputs, used to determine those fair value measurements.

Level 1: Level 1 inputs are quoted prices in active markets for identical assets and liabilities that an entity has the ability to access at a measurement date. Level 2: Level 2 inputs are inputs other than quoted prices that are observable for the specific asset or liability, either directly or indirectly. Level 3: Level 3 inputs are unobservable inputs for the asset or liability in which little or no market activity is available for the asset or liability at the measurement date.

The reported values of assets measured at fair value on a recurring basis are classified as follows at December 31, 2014:

		Fair value at 12/31/14 using:		
		Quoted prices in active markets for	Significant other observable	Significant unobservable
	Totals <u>12/31/14</u>	identical assets (Level 1)	inputs (Level 2)	inputs (Level 3)
Non-current investments				
Large cap stocks	\$ 9,660	9,660		_
Total	\$ 9,660	9,660		

ASSETS MEASURED AT FAIR VALUE ON A RECURRING BASIS, CONTINUED

The reported values of assets measured at fair value on a recurring basis are classified as follows at December 31, 2013:

		Fair value at 12/31/13 using:		
	Totals <u>12/31/13</u>	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Non-current investments Large cap stocks	\$ 7,110	7,110		
Total	\$ 7,110	7,110		<u>-</u>

Transfers between levels of assets are recognized on the actual date of the event or change in circumstance that caused the transfer; there were no transfers between levels of assets during the years ended December 31, 2014 and 2013, respectively.

DEFINED CONTRIBUTION PLAN

The Organization has a 401(k) plan through which eligible employees may make pre-tax elective deferrals up to limits set by law. The plan provides for an employer match of 100% of employee contributions up to a deferral of 6% of pay, as well as non-elective employer contributions which may be made at the discretion of the Organization. Total expenses relating to pension plan contributions for the years ended December 31, 2014 and 2013 amounted to \$42,377 and \$51,763, respectively.

OPERATING LEASE OBLIGATIONS

During the year ended December 31, 2008, the Organization entered into an operating lease for office space located in Hartford, Connecticut under the terms of a non-cancelable lease. The original term of this lease agreement was three years, with an additional three-year renewal option available thereafter, which was exercised in 2011. In 2013, the lease terms were amended to extend until 2019. The lease calls for monthly payments of rent ranging from \$1,470 to \$1,820 per month during the term of the lease. During the year ended December 31, 2012, the Organization entered into an operating lease for office space located in Providence, Rhode Island under the terms of a non-cancelable lease. The original term of this lease agreement was one year, with an option to renew per mutual agreement. The lease calls for monthly payments of \$1,000 per month. During the year ended December 31, 2014, the Organization entered into another operating lease in Providence, Rhode Island under the terms of a non-cancelable lease. The original term of this lease is three years. The lease calls for monthly payments of rent of \$740. During the year ended December 31, 2014, the Organization entered into an operating lease in Ottawa, Canada under the terms of a non-cancelable lease. The original term of this

OPERATING LEASE OBLIGATIONS, CONTINUED

lease is one year. The lease calls for monthly payments of \$445. During the years ended December 31, 2014 and 2013, the Organization incurred rental costs in relation to these leases amounting to \$32,144 and \$32,458, respectively. Estimated future minimum payments under these leases are as follows:

Year ending	<u>Amount</u>
2015	\$ 76,858
2016	92,466
2017	91,990
2018	94,474
2019	80,214
<u>Thereafter</u>	21,973
Total	\$ 457,975

TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consisted of funds whose use is restricted for the following programs at December 31:

Total	\$ 1,034,300	937,500
Energy	789,050	720,500
Transportation	98,000	50,000
Climate	\$ 147,250	167,000
	<u>2014</u>	<u>2013</u>

CONDITIONAL PROMISES TO GIVE

Through December 31, 2014 the Organization has received commitments for future funding in the amount of \$412,500, receipt of which is contingent on certain conditions being fulfilled. Accordingly, no receivable or revenue has been recognized within the accompanying financial statements at December 31, 2014 relating to these unpaid balances, as management views these commitments as conditional promises to give not qualifying for recognition under FASB ASC 958-605 *Revenue Recognition-Contributions*. Revenue arising from these unpaid amounts is expected to be recognized upon the satisfaction of the associated conditions in future years.

SUBSEQUENT EVENTS

In accordance with FASB ASC 855-10 *Subsequent Events*, management has evaluated subsequent events for possible recognition or disclosure through February 26, 2016, which is the date these financial statements were available to be issued.